

**National Institute of Food Technology Entrepreneurship and Management, Kundli, Sonapat**

Tender No: N/GeA/GA/2023/31/25

Tender ID: 2024\_NIFTM\_815211\_1

**Subject Name: Request for Proposal (RFP) for Selection of an Agency for Operation and Management of NABL Accredited Central Food Rereach and Analysis Laboratory (CFRA) on Revenue Sharing Basis**

Date of Uploading: 05.07.2024

Date of Closing: 26.07.2024

Technical Bid Opening Date: 27.07.2024

Bid Opened on :31.07.2024

**Technical Evaluation Sheet**

| S.N. | Particulars  | M/s Eureka Analytical Services Pvt. Ltd.  | M/s N.K. Global All Services  |
|------|--|---|---|
| 1    | <b>MSME Details</b>  | UDYAM-KR-03-0033133   | UDYAM-DL-08-0002196   |
| 2    | <b>EMD of Rs. 5,00,000/-</b>   | MSME Exempted   | MSME Exempted   |
| 3    | <b>Total years of Experience</b>   | 27-08-2020 to 26-08-2022,<br>27-08-2020 to 26-08-2024,<br>03-07-2023 to 02-07-2025  | First NABL accreditation certificate not provided by Agency for evaluation of company Experience  |
| 4    | <b>Operation of food testing laboratories in India at different locations for the past 3 years. The laboratories at various locations should currently be accredited by NABL and Scope of testing in the laboratory of the successful bidder should have the following parameters:</b> | <b>(4.1):</b><br><b>Heavy Metals: 01 Mark</b><br><b>Pesticide residues: 01 Marks</b><br><b>Microbiological Parameters: 01 Marks</b><br><b>GMO Testing parameters: 01 Marks (maximum marks of 04)</b>                              | Heavy Metals: 01<br>Pesticide residues: 01<br>Microbiological Parameters: 01<br>GMO Testing parameters: 01<br><b>Total Marks= 04</b>  |
|      |  | <b>(4.2):</b><br><b>Food categories out of 11 as per FSSR should be covered in the NABL scope of lab (01 mark for each food product category.</b><br><b>More than 10 food categories will be awarded the maximum marks of 10)</b> | FSSAI Integrated scope of NABL is provided (FSSR Food categories)<br>1. Dairy Products & Analogues (Regulation No-2.1)<br>2. Fruits & Vegetable Products (Regulation No-2.3)<br>3. Cereals & Cereal Products (Regulation No-2.4)<br>4. Meat & Meat Products (Regulation No-2.5)<br>5. Sweets & Confectionery (Regulation No-2.7)<br>6. Sweetening Agents including Honey (Regulation No-2.7)<br>7. Salt , spices, condiments and related products (Regulation No-2.9)<br>8. Beverages, (Other than Dairy and Fruits & Vegetables based) products (Regulation No-2.10)<br>(08 products group Out of 11 as per FSSR from above listed categories has been consider for awards of marks. From above list S.No 09 products category is not part of 11 products groups as per FSSR as asked in the tender documents.<br><b>Total Marks- 01*08=08</b> |
|      |  |   | Scope of NABL not provided for evaluation of sub groups   |
|      |  |   | FSSAI Integrated scope of NABL not provided for verification of FSSR Food categories  |

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|   |   | <p>(4.3):<br/> <b>Additional Food Category for Nutraceutical &amp; Organic Food Testing should be covered under intergrated scope.</b><br/> <b>(01 mark for each additional food category but maximum marks of 02)</b></p>  | <p>Additional Food Category for Nutraceutical =01<br/> Additional Food Category for Organic Food =01<br/> <b>Total Marks= 02</b></p>  | <p>FSSAI Integrated scope of NABL not provided for verification of FSSR Food categories</p>                      |
|   |   | <p>(4.4):<br/> <b>NABL Integrated Assessment/ Recognition / Approval of Testing Laboratory from Regulatory Bodies (EIC, APEDA, FSSAI, SHEFEXIL, Indian Oilseeds and Produce Export Promotion Council (IOPEPC), Spices Board and Other commodity Boards)</b><br/> <b>(02 marks for each Integrated Assessment/Recognition /Approval, and maximum 04 marks)</b></p> | <p>EIC, APEDA, FSSAI, Indian Oilseeds and Produce Export Promotion Council (IOPEPC), Tea Board=05 Nos<br/> <b>Total Marks= 04</b></p> | <p>NABL Integrated Assessment/ Recognition / Approval of laboratory Testing document not provided</p>            |
|   |   | <p>(4.5):<br/> <b>No. of NABL Accredited Food Testing Lab operational in different locations experience of operation.</b><br/> <b>(01 mark for each location and maximum of 08 marks)</b></p>   | <p>NABL Accredited Food Testing Lab: 06*1=06<br/> <b>Total Marks= 06</b></p>  | <p>NABL Accredited Food Testing C certificate is not provided by lab</p>   |
|   |   | <p>(4.6):<br/> <b>No. of on-roll FSSAI notified Food Analysts &amp; APEDA Approved Sampler for food product (rice, peanuts, grapes) sampling:</b><br/> <b>* Food Analyst - 01 mark each but maximum marks of 02</b><br/> <b>* Sampler: 01 mark each but maximum marks of 02</b></p>   | <p>* Food Analyst - 05*1=02<br/> * Sampler- 08*1=02<br/> <b>Total Marks= 04</b></p>   | <p>Food Analyst &amp; Sampler- training certificate from NRCG/APEDA for approved Sampler not provided by Lab</p> |
| 5 | <p><b>Annual Average Turnover of the Bidder during last three financial years (2020-21, 2021-22 &amp; 2022-23).</b></p> | <p>i. INR 5.00 Cr. = 02 Marks<br/> ii. INR 5.01 – 10.00 Cr. = 04 Marks<br/> iii. INR 10.01 – 15.00 Cr. = 06 Marks<br/> iv. INR 15.01 and above = 08 Marks</p>   | <p>2020-21= 17,29,46,922/-<br/> 2021-22=46,12, 32,475/-<br/> 2022-23=63,33,92,357/-<br/> <b>Total Marks= 08</b></p>                   | <p>2022-23 and 2020-21 not provided</p>  |
| 6 | <p><b>Feedback from the previous/present clients during the last 03 years</b></p>                                       | <p><b>(01 mark for each feedback from previous/present client but maximum marks of 10)</b></p>  | <p>Feedback from previous/present client= 03*1<br/> <b>Total Marks= 03</b></p>  | <p>Feedback from the previous clients is not provided.</p>   |

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| 7 | <b>Five-year Revenue Generation Model Plan (includes growth trend of the company &amp; percentile of profit &amp; loss, growth &amp; profit of labs/units (profit sharing model)</b> | <b>(Maximum marks of 10)</b> | <p>Five year revenue generation model plan provided</p> <p>1. Year 1 - 150 Lakhs<br/> 2. Year 2 - 250 Lakhs<br/> 3. Year 3 - 400 Lakhs<br/> 4. Year 4 - 550 Lakhs<br/> 5. Year 5- 650 Lakhs</p> <p><b>Total Marks: 05</b></p> | Five yeat reveeneue generation model and plan is not provided by Agency for evaluation |
| 8 | <b>Interaction-cum-PPT Presentation with agency's credential, financial soundness, manpower strength on agency's roll, infrastructure etc.</b>                                       | <b>(Maximum marks of 40)</b> | To be conducted   |  |
|   |  |                              | <b>Technically Qualified</b>  | <b>Technically Disqualified</b>  |

**Recommendation:** The TEC evaluated the bids on the basis of submitted document after obtaining shortfall documents and found that M/s Eureka Analytical Services Pvt. Ltd. is the only qualifying bidder in the pre-qualifying eligibility criteria. Besides, M/s N.K. Global All Services has not provided the required shortfall document as per the eligibility criateria of the RFP, hence, declared technically disqualified. Therefore, the TEC recommended that the single resultant bidder, M/s Eureka Analytical Services Pvt. Ltd. may be called for Interaction-cum-PPT Presentation on 21.08.2024 at 4.00 PM at NIFTEM Campus.